



# SMALL BUSINESS

EXCHANGE

Vol 32, Edition 40 • December 22, 2016 Voice of Small, Emerging Diversity Owned Businesses Since 1984 • NEWS • INFO • BIDS

## Gentrification doesn't fix inner-city schools

By Nikole Hannah-Jones

We know the narrative on white flight: Coasting on federal perks like home loans from the Veterans Administration, G.I. bill grants, and heavy subsidization for highways, white families fled northern industrial cities like gangbusters in the 1960s. Whether this was because of financial incentives, or because they were running from court-sanctioned desegregation, the outcome was abandoned communities with devastated city tax bases.

The highest costs of white flight, however, were born by the children left behind in even more segregated, and now almost entirely poor neighborhood schools. Decades of research shows that this resulting racial and economic isolation created toxic, severely under-resourced learning environments for black and brown students, from Detroit to Philadelphia to New York City.

That white and middle-class outflow has reversed, though, in recent years in locales across the country, with many residents returning to the cities their parents had left behind. Gentrification has led to much hand-wringing among policy makers, hipsters, and long-time urban residents who whipsaw between fears of displacement and the desire for neighborhood improvements that gentrification promises. It's not always clear who wins and loses when communities gentrify.

It would seem that white residents moving into segregated black and brown neighborhoods can only be positive for local schools, though, right? Those wealthier families' tax dollars must be, at least, invested in neighborhood schools. And when those families send their children to these schools, it has to improve the school services, which are then shared with their new neighbors, no?

Except, they aren't.

For those living outside of these neighborhoods, this might be gentrification's dirtiest little secret. For those of us who live in gentrifying neighborhoods, it's not a secret at all.

"There are many ways to opt out of the neighborhood schools and gentrification has a limited effect on public schools," said Mincere Keels, a University of Chicago professor who focuses on race and inequality.

Continued on page 11

## The American dream is still alive: Survey

Rohit Arora, CEO of Biz2Credit

In the pursuit of the American dream, minority business owners often face an uphill battle. Often facing social and economic discrimination, the climb is tough. Despite the inevitable hurdles, minority entrepreneurs seem to be confident in what the future holds.

According to the Minority Business Development Agency, the rate at which minority-owned businesses are being formed continues to rise. The number of minority business enterprises increased 39 percent between 2007 and 2012 (from 5.8 million to 8.0 million), or more than three times faster than population growth among minorities, according to the Census Bureau's 2012 Survey of Business Owners. But they fall short in comparison to other businesses' overall success in terms of revenue and profit growth.

In response, President Obama's fiscal-year budget proposal for 2017 requests \$35.6 million for the MBDA to expand its services and assistance to the nation's 8 million minority businesses. This is an increase of \$3.6 million over FY 2016 appropriations.

As the country's population becomes more diverse, so too does its business sector. Latino-owned companies continue to boom, and firms owned by people from South Asia (India, Pakistan and Bangladesh) and East Asia (China, Korea, Japan and other Pacific Rim countries) are also expanding like never before. Black entrepreneurs are also thriving.

A recent Biz2Credit survey of more than 1,500 minority business owners from across the country in late March and early April asked for their opinions about the economy overall and their own prospects for success in 2016. The sample included Hispanics (59.9 percent), South Asians (19 percent), African Americans (14 percent) and East Asians (7.1 percent).

The gender breakdown was 78.3 percent male and 21.7 percent female. More than half of the respondents owned companies that were in business for two years or less. Greater than two-thirds of



Image Credit: Herolimages| Getty Images

them were sole proprietorships or LLCs.

The survey revealed that, surprisingly, most minority executives are positive about the direction of the U.S. economy, believing it will maintain its current expansion (38.3 percent) or grow faster than before (21.9 percent). Only 13.1 percent of these individuals believe another recession is on the horizon.

The respondents were even more confident about the health of their companies; more than three-quarters were somewhat confident or very confident in their upcoming prospects. Over half (57.5 percent) of them said they were very confident about the future health of their business, while nearly 1 in 5 (19.3 percent) were somewhat confident. Only 7.2 percent of the responses were pessimistic about their companies' chances of success in the coming year.

When asked about the challenges they faced, most of the worries were financial. The biggest concern was not being able to acquire adequate funding (36.3 percent).

Performance naturally played a role in the availability of capital. In September 2015, Biz2Credit conducted a study that showed Latino small-business loan applications grew 18 percent, yet their owners lag behind in the necessary factors needed to secure financing, such as annual revenue, age of business and credit scores.

The average annual revenue for Latino-owned businesses was \$68,540, trailing the average annual revenue of \$70,641 for non-Latino companies the year prior. The average age of Latino businesses was younger, at 22 months vs. 25 months, for non-Latino firms. Meanwhile, the

Continued on page 8

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### Community Outreach

Paul Revere Williams Becomes First African American to Receive AIA Gold Medal

Page 2

### Access to Capital

The Right Way to Think About Credit Lines for Business

Page 3

### Sub-Bid Request Ads

California Pages 4, 6, 11

### Faces of Transbay

- Anthony Bell - HT Tran - Karwana Dyson  
Page 7

### Public Legal Notices

California  
Page 8-10

# Historical A&E Awardee

## Paul Revere Williams Becomes First African American to Receive AIA Gold Medal



Paul Revere Williams

The American Institute of Architects (AIA), in a milestone announcement, selected Paul Revere Williams as its 2017 Gold Medal recipient, America's highest honor for an architect. In doing so Williams, who was awarded the prize posthumously, becomes the first African American to ever receive the honor, which has been awarded to 72 other architects, including Le Corbusier and Louis Kahn.

During the course of his career in Southern California, Williams designed more than 3,000 buildings including more than 2,000 homes for both the middleclass and for stars including Frank Sinatra, and Lucille Ball and Desi Arnaz. Fluent in a wide range of architectural styles, he designed buildings that ran the gamut between historicist (all the rage in 1920s Hollywood) to Modern.

Williams achieved wide recognition and went on to become the AIA's first black member. But he still endured the hardships of working within racist spheres: Famously, Williams drew his renderings upside down, so that his predominantly white clientele could sit at a distance on the opposite side of the table.

The architect passed away in 1980 at the age of 85.

Several architects acknowledged the importance of this announcement at a time when the profession is being criticized for its lack of diversity.

"This is a moment in our Institute's history that is so important to recognize and acknowledge the work of a champion," said Phil Freelon of Perkins + Will. "It's been many decades but Paul Williams is finally being recognized for the brilliant work he did over many years."



Photos courtesy Karen E. Hudson

Said architect William J. Bates, "Our profession desperately needs more architects like Paul Williams."

Meanwhile the AIA named Leddy Maytum Stacy Architects (LMSA) the winner of its annual Architecture Firm Award, which recognizes a practice that consistently has produced distinguished architecture for at least 10 years.

The San Francisco-based practice, founded by William Leddy, Marsha Maytum, and Richard Stacy in 1989, is known for its dedication to the environment, social equity, and historic preservation. Its projects encompass diverse building types, including affordable housing, university buildings, k-12 schools, and hospitality projects. The firm has

■ Continued on page 9



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# Access to Capital



## The Right Way to Think About Credit Lines for Business

By Marco Carbajo

Access to cash via a line of credit is an important safety net for a small business. Although there are various types of credit lines available, it is the flexibility it provides that makes it so popular among small business owners.

A line of credit is more like cash on demand for a set amount. You can draw funds up to the credit limit set when your company needs it, and you only pay interest on the funds you withdraw. Best of all, every dollar of principle you pay back becomes available for the company to use again.

The important thing to remember is credit lines for businesses have received an overhaul in the past several years. No longer is a credit line being issued just by banks down the road. Today, there are completely different lines of credit issued to businesses from alternative lenders rather than by banks alone. In addition, small business owners can also get credit lines secured by specific types of collateral such as equipment and accounts receivables.

Here's how I've learned to think about credit lines for business by following three simple rules.

### Rule 1: Diversify your access to credit lines

When you rely on one bank or one type of credit line as the sole source of funding it may put your company at risk. When there is no backup plan if the company loses access to credit it can devastate a small operation. "A few years ago, losing a line of credit was a crisis - today, it's the new normal," says Marilyn Landis, a board member of the National Small Business Association in Washington, D.C.

Ask yourself right now what you'll do if your existing line of credit gets shut down or drastically reduced tomorrow. To combat this, you need to diversify your access to credit lines through banks and alternative lenders. Remember, the credit lines your company has access to will be there when you need it,



Image credit: <http://theinternetbusiness.com>

and you don't have to use it or pay for it if you don't. The National Federation of Independent Businesses says, "Think of it as an insurance policy that never needs to be paid until you need it."

### Rule 2: Use your credit line for what it's good for

Recognize that credit lines provide an advantage over regular business loans. You only pay interest and fees on the portion of funds you use. If your credit line is for \$20k and you don't withdraw any

funds, you won't have any interest to pay. The entire \$20k is available for the business to use but you only make payments on the money you've actually used.

The fact is a credit line for a business is a much more affordable option to fund short-term finance needs, like buying inventory, paying business expenses, or purchasing new equipment compared to applying for a business loan.

### Rule 3: Practice Self-Discipline

Stay on top of your payments when it comes to paying back the funds you used on your credit lines. The use of credit lines in the company's name provides the business an opportunity to establish a business credit rating - which can be very valuable for future financing. Although credit lines provide

■ Continued on page 8

## Trends in Venture Capital, Angel Investments, and Crowdfunding across the Fifty Largest U.S. Metropolitan Areas

By Dane Stangler, Arnobio Morelix, and Inara Tareque

### Annual Survey of Entrepreneurs Data Briefing Series

Using new data from the 2014 Annual Survey of Entrepreneurs (ASE), this data briefing looks across the largest fifty metropolitan statistical areas (MSAs) to see how entrepreneurs have fared in their quests to secure money from venture capitalists, angel investors, and online crowds.

### Venture Capital Received when Starting a Business:

While 10.3 percent of entrepreneurs report using personal credit cards when starting their business, nationally, only 0.6 percent initially received venture capital.

- The metros with the highest percentage of firms receiving venture capital funding when starting include: San Jose, CA (2.4%), San Francisco,

CA (1.5%), Salt Lake City, UT (1.3%), Austin, TX (1.2%), Baltimore (1.1%), Birmingham, AL (1.1%), and Nashville, TN (1.1%).

- The metros at the bottom include: Chicago, IL (0.4%), Detroit, MI (0.4%), Jacksonville, FL (0.4%), New Orleans, LA (0.4%), Orlando, FL (0.4%), Washington, D.C. (0.4%), Virginia Beach, VA (0.3%), and Cleveland, OH (0.2%).

### Venture Capital Investment Trends across MSAs:

In 2014, roughly \$68 billion was invested in venture capital deals in the United States and, 7,878 employer businesses reported receiving VC funds. Thirty percent of those recipients were located in just four metro areas: New York, Los Angeles, San Francisco, and Boston. The national average was 0.2%.

- Metro areas that rank highly in terms of those venture funding success rates include: San Francisco, CA (0.8%), San Jose, CA (0.8%), Boston, MA (0.5%), Hartford, CT (0.5%), Memphis, TN (0.4%), Minneapolis, MN (0.4%), Phila-

delphia, PA, (0.4%), Richmond, VA (0.4%), Washington, D.C. (0.4%).

- At 0.1 percent, the lowest ranked metros include: Baltimore, MD, Denver, CO, Jacksonville, FL, Las Vegas, NV, Orlando, FL, Riverside, CA, Tampa, FL.

### Angel Investment Trends across MSAs:

Nationally, 8,900 firms (0.2%) received angel investments in 2014. Among firms that received the full amount they sought from angel investors, again, 30 percent were in just four MSAs.

- Metropolitan areas with the highest success rates of firms receiving the full amount of angel investments they sought include: San Jose, CA (1.0%), San Francisco, CA (0.7%), Boston, MA (0.5%), Los Angeles, CA (0.4%), Austin, TX (0.4%), and Charlotte, NC (0.4%). Metros at the bottom include Detroit, Cleveland, and Chicago.

- The metros at the bottom include: Chicago, IL, Cleveland, OH, Detroit, MI. Fifteen other metros have a rate of 0.2%.

### Crowdfunding Investment Trends across MSAs:

With a national average rate of 0.1 percent, crowdfunding success rates, were lower than that for VC and angel funds. Again, four MSAs—New York, Los Angeles, San Francisco, and Washington, D.C.—accounted for 28 percent of firms that received all the money they sought from crowdfunding sources.

- At 0.3%, the top MSAs for crowdfunding success in 2014 are: San Francisco, CA, San Jose, CA, Washington, D.C., Charlotte, NC, Las Vegas, CA, Memphis, TN, Minneapolis, MN, Oklahoma City, OK, and Raleigh, NC.

- At 0.1 percent, the metros at the bottom include: San Diego, CA, Riverside, CA, Pittsburgh, PA, Orlando, FL, Kansas City, MO-KS, and Chicago, IL.

SOURCE: <http://www.kauffman.org/>

# California Sub-Bid Request Ads

Guy F. Atkinson  
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

## Caltrans Contract 11-418514

**Construction on State Hwy 8 in Imperial County near El Centro  
From 0.5 Mile West of Rte 8/111 Separation to 0.6 Mile West of Anderholt Road Overcrossing  
and from 0.5 Mile East of East Highline Canal Bridge to 0.8 Mile West of  
East Junction Rte 98/8 Separation**

**Bids Tuesday, January 10, 2017**

**Description of Work, Services & Supply (but not limited to):** AC Dike, Aggregate Materials, Asphalt, Clearing, Cold Plane, Concrete Paving Supply, Concrete Purchase, Construction Area Signs, Corrugated Steel Pipe, Demolition (Curb & Gutter), Electrical, Erosion Control, Fencing, Joint Seals, MBGR, Overhead Signs, Pavement Markings, QA/QC, Rebar, Road Barrier, Roadway Signs, Trucking Offsite, Trucking Onsite.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$83,000,000**

5% DBE Project Goal

\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

**Guy F. Atkinson**

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Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

## Caltrans Contract 11-418524

**Construction on State Hwy 8 in Imperial County  
about 6 Miles West of Winterhaven  
From 0.7 Mile West of Ogilby Road Overcrossing to 0.7 Mile West of Rte 186/8 Separation**

**Bids Thursday, January 19, 2017**

**Description of Work, Services & Supply (but not limited to):** AC Dike, Aggregate Materials, Asphalt, Clearing, Cold Plane, Concrete Paving Supply, Concrete Purchase, Construction Area Signs, Corrugated Steel Pipe, Electrical, Erosion Control, HDPE Pipe, Joint Seals, MBGR, Pavement Markings, QA/QC, Rebar, Road Barrier, Roadway Signs, Trucking Offsite, Trucking Onsite.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$49,000,000**

8% DBE Project Goal

\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

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Estimator: Victor Le • Website: [www.desilvagates.com](http://www.desilvagates.com)

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If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

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# California Sub-Bid Request Ads

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Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

## The City of Temecula

**Interstate 15 / State Route 79 South Ultimate Interchange Project  
Construction on State Hwy in Riverside County, in Temecula on Rte 15 from 0.4 Miles South of  
Rte 79 to 0.6 Miles North of 15/79 Separation and on Rte 79 from 0.1 Miles West to  
0.1 Miles East of 15/79 Separation**

**Bids Tuesday, January 24, 2017**

**Description of Work, Services & Supply (but not limited to):** AC Dike, AC Paving, Aggregate Materials, Backfill, Chlorination, CIDH, Clearing, CML&C Pipe, Complete Gas Station Demolition, Concrete Paving Supply, Concrete Purchase, Construction Area Signs, Drilled Piling, Driven Piling, Electrical, Erosion Control, Fencing, Hydroseed, Landscaping, MBGR, Minor Concrete, Overhead Signs, Pavement Markings, QA/QC, Rebar, Road Barrier, Water Works Materials, Welding, Wet Utilities.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

Addendum 1 Issued 12/08/2016

**ENGINEER'S ESTIMATE is \$25,600,000  
\$25,985,00 with Additive Bids(s)**

4.7% DBE Project Goal

\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

**Guy F. Atkinson**

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socal.estimating@atkn.com

Phone: 949-382-7145 / Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. We are signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

Bid documents are available for viewing in our Irvine Office. Please call to make an appointment.

Please contact us with any questions or for help with your bid.

## TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003

Contact: Arnold Tostado • atostado@taftlectric.com

Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified DBE businesses for the following project:

**County of Ventura, Rose Avenue at Simon Way Intersection Improvements**

**Specification No.: RD16-14, County Project No.: 50522, Federal Project No.: HSIPL-59252(184)**

**Location: Ventura, CA**

**BID DATE: January 11, 2017 @ 2:00 PM**

Traffic Control & Construction Signing, Storm Water Pollution Control, Traffic Striping & Signing, Traffic Signal.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



**Kiewit**

Kiewit Infrastructure West Co.  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina • norcal.bids@kiewit.com  
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the City of Larkspur, Bon Air Road Bridge Replacement Project in Larkspur, CA.

<http://www.dot.ca.gov/obco/index.html>

Subcontractors and Suppliers  
for the following project:

**Bon Air Road Bridge Replacement Project**

**Federal Project No. BHLS-5166 (015)**

**Owner: City of Larkspur**

**Bid Date: January 18, 2017 at 2:00 P.M.**

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to: AC Paving, Aggregates Supply & Install, Bridge Bearings, Minor Concrete, CIDH, Concrete Supply, Concrete Reinforcement, Concrete Structures, Prestressing Concrete, Precast Concrete, Concrete Pumping, Concrete Formwork, Concrete Barriers, Clear & Grub, Demolition, Earthwork, Electrical, Erosion Control, Fencing, Guard-rail, Joint Sealant, Landscaping, Metals, Piling, Pavement Markings, Pipe Supply, Pumping Equipment and Controls, Street Sweeping, SWPPP, Signage, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due  
January 13, 2017 and Quotes NO LATER THAN  
January 17, 2017 at 5 P.M.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act applies.

Buy America Requirements apply.

An Equal Opportunity Employer

CA Lic. 433176

DIR # 100001147

## CAHILL CONTRACTORS, LLC

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611

CAHILL CONTRACTORS, LLC

requests bids from Certified

SBE Subcontractors and Suppliers

EXCEPT for the following TRADES:

Piling / Exterior Building Maintenance /  
Solar (PV & Hot Water) / Fire Sprinkler

EDDY & TAYLOR – REMAINING TRADES

222 Taylor Street, San Francisco, CA 94102

This is an MOHCD project with construction workforce and prevailing wage requirements.

**BID DATE: 1/6/2017 @ 2PM**

**Voluntary Pre-bid Meeting:**

12/1/16 @ 10AM, Cahill's Oakland Office

1111 Broadway, Suite 1340

Oakland, CA 94607

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.



Kiewit Infrastructure West Co.  
10704 Shoemaker Ave. • Santa Fe Springs, CA 90670  
Tel: (562) 946-1816 • Fax: (562) 946-3823  
Contact Clint MedicineCrow at  
[clint.medicinecrow@kiewit.com](mailto:clint.medicinecrow@kiewit.com)

Kiewit is seeking sub-quotes from Disadvantaged Business Enterprises (DBE) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBE's must be certified by one of the following agencies prior to bid opening: California Department of Transportation (Caltrans); City of Los Angeles; Los Angeles County Metropolitan Transportation Authority (Metro); Tribal, State and Local governments; or an independent certifying organization.

**Project Owner: San Diego Association of Governments (SANDAG)**

**Project Name: Inland Rail Trail, San Marcos to Vista, Segments 2A, 2B, 3A, 3D and 4 Project**

**Project Location: All locations are in the County of San Diego, City of Vista, City of Oceanside, or San Marcos along the Sprinter Train Track (please see project description)**

**Project Bid Date / Time: January 12, 2017 at 2:00 p.m.**

**Project Description:**

Please note, this project is a rebid and the scope of work and plans have changed. The scope of work for the rebid Inland Rail Trail, San Marcos to Vista, Segments 2A (Buena Creek Road to Chermoy Drive, Segment 2B (Phillip Street to Buena Creek), Segment 3A (Mar Vista Drive to Phillip Street), Segment 3D (N. Melrose Drive to North Drive), and Segment 4 (Oceanside Boulevard and No. Melrose Drive) Project (5007018) consists of building approximately four (4) miles of a Class I bicycle facility, located between North Melrose Drive and West Bobier Drive in Oceanside, to the San Diego County/San Marcos boundary at Chermoy Drive.

The project will be built in two separate segments: the first segment is from Mar Vista Drive in the City of Vista to Chermoy Drive at the San Diego/San Marcos boundary; and the second segment is from the North Melrose Drive and West Bobier intersection to Main Street and South Santa Fe intersection in the City of Vista. This is an 8-foot to 10 foot wide multiuse bike path that is located mostly within the existing North County Transit District (NCTD) Right-of-Way, parallel to the railroad tracks. This bike path will connect to future bike paths or existing sidewalks.

Work will include landscaping and irrigation, lighting, black chain link fence along both sides of the path, drainage improvements and water quality ditches, signing and striping, as well as two-foot wide graded shoulders on each side of the path, retaining walls, one bike bridge over Buena Creek near the Buena Creek Transit Station.

The Additive Alternates, if awarded, will also include the purchase and installation of traffic signals, intersection improvements, minor concrete improvements, fencing, minor landscape and hardscape improvements, and signage. In addition, this scope includes procurement of all materials and performing all other work necessary to complete the work in accordance with the project plans and Special Provisions. This project is a SWPPP Risk Level 2.

Kiewit is requesting quotes in the areas described, but not limited to:

Traffic control, aggregates, piles & caissons, curbs and gutter, prefabricated bridges, fences, gates, guardrails, traffic signs and signal, lighting and signals, landscaping contractors, ready mix supply, concrete reinforcing installation, metals and electrical work.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. Plans and specifications are available at the address listed below or provided to you through Kiewit's electronic use of SmartBidNet by contacting us.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For information, assistance or questions regarding the project, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact Clint MedicineCrow at the number listed below or at [clint.medicinecrow@kiewit.com](mailto:clint.medicinecrow@kiewit.com)

Kiewit Infrastructure West Co.

is an Equal Opportunity Employer.

We encourage qualified women, minorities, veterans, individuals with disabilities, and other to apply.

## With SBE you can:

**FIND**  
Subcontractors, Vendors,  
and Suppliers

**REACH**  
Diverse Audiences

**ADVERTISE**  
Sub-Bid Request Ad  
Public Legal Notices  
Job Listings

Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

You can view more ads at  
[http://www.sbeinc.com/advertising/sub\\_bid\\_requests.cfm](http://www.sbeinc.com/advertising/sub_bid_requests.cfm)

# FACES OF TRANSBAY

## Anthony Bell, Construction Manager, Turner Construction



As a Construction Manager in charge of oversight and quality assurance, Anthony Bell is always busy on the Transbay Transit Center site. He spends his days assessing work to ensure its quality and documenting each item that enters the site. Anthony's work is an important part of creating what will be a safe, reliable, and convenient transportation center for San Francisco and its citizens.

Anthony didn't always work in construction. He began his professional life in the National Football League, playing for the Oakland Raiders, Detroit Lions and Arizona Cardinals. Today, he uses the skills he learned on the football field to be successful on the project site. Because the Transbay project is so large and involves so many different contractors, Anthony says the teamwork skills he learned playing football serve him well every day.

Though Anthony has worked on other major projects, such as the Oakland Airport Expansion and Laguna Honda Hospital, he is still awestruck by the sheer size of the Transbay Transit Center. He enjoys working with the diverse array of people who enter the jobsite, from fellow construction workers to TJPA staff to visiting dignitaries.

Turner is a North America-based, international construction services company and is a leading builder in diverse market segments. The company has earned recognition for undertaking large, complex projects, fostering innovation, embracing emerging technologies, and making a difference for their clients, employees and community.

With a staff of 5,200 employees, the company completes \$10 billion of construction on 1,500 projects each year. Turner offers clients the accessibility and support of a local firm with the stability and resources of a multi-national organization.

### OUR VISION

To be the highest value provider of global construction services and technical expertise.

## HT Tran, CEO, Anvil Builders



Anvil Builders is a general engineering and construction company located in San Francisco, California. HT Tran, CEO as well as a disabled veteran and Purple Heart recipient, founded the company in 2010 with the mission of helping other veterans transition back to civilian life.

Tran was injured during his service in the US Army in 2008, and while in recovery he began taking construction management and entrepreneurship classes. His mentor, a retired marine colonel, was also the former Vice President of Turner Construction Company. After Tran had worked with him and learned the ins and outs of a large contractor company, he decided he was ready to go off on his own.

Currently, Anvil Builders has approximately 5 veterans employed, and is working to increase that number. Tran's goal is to set an example. He wants employers everywhere to know that hiring a veteran means hiring an extremely accountable employee who has demonstrated their ability to complete tasks dutifully and selflessly, as they have done in the service. However, veterans also need support and understanding as they transition back into the civilian workforce.

Anvil Builder's role on the Transbay Transit Center project is to install and operate the personnel hoists, or lifts, which are the temporary elevators that crew members use to access the site. The first lift was installed in early August 2013. These jobs are a great opportunity for both disabled and able-bodied veterans looking to pursue careers in the construction industry.

Supporting veterans is a high priority for the TJPA. As a veteran, Tran is used to being part of a team whose mission it is to plan, execute and complete projects from the ground up. That perspective, and experience, is a valuable addition to the Transbay team.

To view CNN's story featuring HT and the incredible work being done for veterans by veterans, visit here - <http://www.cnn.com/2013/10/03/us/cnnheroes-conklin-veterans/index.html>

To read the Chronicle's profile of HT Tran and his inspiring work, visit here - <http://www.sfgate.com/business/article/Alliance-aids-disabled-vets-in-workplace-4368424.php>

## Karwanna Dyson, Owner, Big Mouth Productions



Karwanna Dyson, owner of the Small Business Enterprise (SBE) Big Mouth Productions, has a vital role on the Transbay Transit Center Project as a photographer for steel assembly subcontractor Skanska. A typical day on-site for Karwanna includes capturing time-lapse videos and catching Skanska workers bolting, welding or decking on the four-block long project with her camera.

SBEs like Big Mouth Productions are an important part of the Transbay Project, as certified SBEs and Disadvantaged Business Enterprises (DBEs) account for more than 17 percent of construction work. In fact, more than 140 SBEs and DBEs have been contracted to work on the Project since 2010 as a result of the TJPA's outreach efforts.

Karwanna started Big Mouth Productions in 2008 and largely works on video production, photographs and websites for local non-profits, small businesses and city agencies. As a small business owner, Karwanna never imagined working on such a large construction project. Her favorite part about being involved in construction of the Transbay Transit Center is capturing history in the making. One day she hopes her photographs can provide insight into how the project was built and maybe even land in a few history books.

Karwanna holds a Master of Science degree in Entertainment Business and a Bachelor of Arts degree in Mass Communications. She is a first generation college graduate in her family and has achieved great milestones as an independent business owner, wife and mother.

"What I love best is helping others realize their dreams and achieve them," she says.

In her spare time Karwanna consults with other business owners and those who aspire to start businesses and assists them in developing and exploring ideas.

"It doesn't happen over night. But with time and commitment, it will happen." -Karwanna

# The American dream is still alive: Survey

Continued from page 1

average credit score for Latino-owned businesses applying for loans was 603, compared to 614 for all others.

Our research shows that for years, minority entrepreneurs have had a tougher time securing capital than other groups. When looking to launch businesses, they often faced tighter lending standards and had to visit multiple banks to find willing lenders. Technology has helped level the playing field and made the process easier. Visiting banks required having to overcome language barriers, cultural issues and potential biases. By applying for loans online, Latinos, Asians and African Americans can let their performance speak for them when they submit online funding requests.

Immigration reform supporters protest in front of the Cannon House Office Building.

The good news is that lenders have opened the spigot in the past few years, and more capital is flowing to companies than it did during the Great Recession. Many lenders are in the game: big banks (\$10 billion-plus in assets), smaller, regional banks, credit unions, alternative lenders and, increasingly, institutional investors who buy loans on marketplace lending platforms.

Borrowers, bolstered by solid post-session performances and enticed by record-low interest rates, have begun to have an easier time securing financing. According to the most recent Biz2Credit Small Business Lending Index, big banks are granting a higher percentage of loan requests than at any time since the mid 2000s. Further, institutional investors in search of high-yield investment vehicles are increasingly doing small-business finance deals and have become important players in the small-business credit marketplace during the past two years.

Maintaining profitability was a concern for 15.2 percent of respondents. It is the most important thing for any business, regardless of the ethnicity of the owner. Many of the company owners who participated in the study have been operating three years or less. The early years are often a trial-and-error period. We have seen a boom in minority-owned businesses, particularly in the Latino and immigrant communities. By nature, immigrants are risk-takers. They are optimistic and committed to succeed. For them failure is not an option.

Growing revenues was the biggest worry of 11.4 percent of the business owners surveyed. Other concerns included not having enough skilled workers, high health-care costs, labor turnover, taxes and regulation.

So how do minority small-business owners plan to prosper and grow their companies?

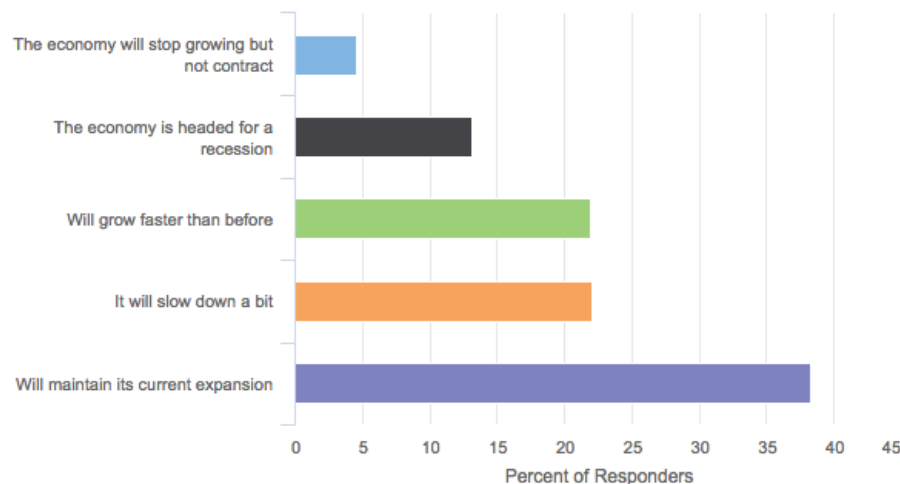
Our research reveals that many are focusing on using the internet to help expand their enterprises. They also plan to increase capital spending, hire more workers and expand their facilities. These activities require infusions of cash.

Fortunately, the SBA has numerous programs in place to help minority-owned businesses and companies that are started in economic empowerment zones. Micro-lenders, often not-for-profit, have a mission to provide funding to minority entrepreneurs. Additionally, it has not hurt that the overall U.S. economy has been on a slow but steady rebound. After a near shutdown of small-business lending during the Great Recession, banks and others have opened up the vaults again.

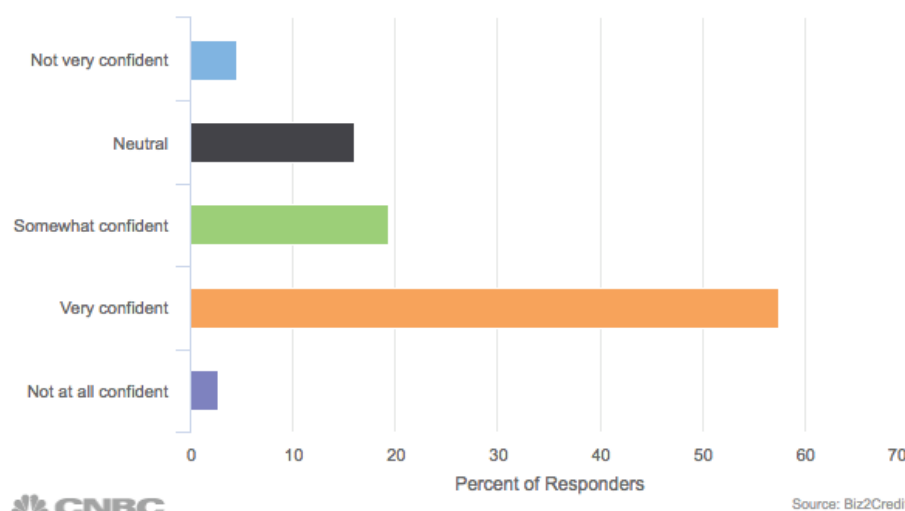
We really should not be surprised by the optimism reported by minority business owners.

Continued on page 10

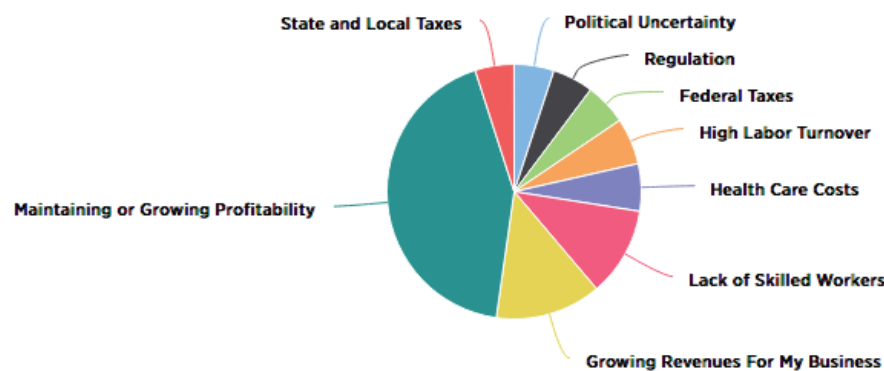
## How confident are you on the 12-month outlook for the US economy?



## How confident are you on the future health of your business?



## What are the top challenges facing your business this year?



## Public Legal Notice Ads

### Yerba Buena Island – Opportunity to Provide Architectural Consultant Services

Treasure Island Community Development, (TICD), master developer of the Treasure Island Redevelopment Project is requesting qualified, interested architecture firms to respond to a request for proposals. Information is available through the City and County of San Francisco's Treasure Island Development Authority (TIDA) website (see Bid Number TICD-16-05): <http://sftreasureisland.org/contracting-treasure-island-community-development-ticd>

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Meeting (non-mandatory):

**Date & Time:**

Thursday, December 8, 2016 @ 10:00 a.m.

**Location:**

The San Francisco Public Library  
100 Larkin Street. (At Grove)  
Koret Auditorium, located on the  
Library's lower level

Enter 30 Grove Street. Proceed down stairs

Proposals must be submitted by

**4:00 p.m. January 6, 2017.**

### Yerba Buena Island Opportunity to Provide Geotechnical and Civil Engineering with Dry Utility Consultant Services (Bid Number: TICD-16-07 & TICD-16-08)

Treasure Island Community Development (TICD), master developer of the Treasure Island Redevelopment Project, is requesting qualified, interested engineering firms to respond to a request for proposals. Information is available through the City and County of San Francisco's Treasure Island Development Authority (TIDA).

Website:

<http://sftreasureisland.org/contracting-treasure-island-community-development-ticd>

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Meeting (non-mandatory):

**Date & Time:**

Wednesday, January 4, 2017, at 10:00 a.m.

**Location:**

San Francisco Public Library  
100 Larkin Street (at Grove)  
Koret Auditorium, located on the Library's  
lower level. Enter 30 Grove Street.

Proceed down stairs.

Proposals must be submitted by

**3:00 p.m. on January 20, 2017.**

## Credit Lines for Business

Continued from page 3

many benefits, their downside is accumulating debt which can lead to costly interest in the long term. While debt can definitely be a useful tool for certain aspects of a business, business owners need to make sure their debt is working for them and not against them.

On a final note, it's essential to understand that credit lines for businesses are constantly evolving and changing. Sometimes unexpectedly. That doesn't mean you need to go along with every funding option. Do your research and outweigh the pros and cons of each credit line product. Develop a diversity of access to credit lines for your business, and leave the anxiety and fear behind.

SOURCE: [www.sba.gov](http://www.sba.gov)



# Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO  
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2501J  
(ID No. FCE17057)**

**UNIVERSITY STREET AND  
SUNNYDALE AVENUE  
PAVEMENT RENOVATION AND SEWER  
REPLACEMENT**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on January 18, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublishworks.org/biddocs](http://www.sfpublishworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along University Street and Sunnydale Avenue in San Francisco, California and consists of pavement renovation, curb ramp installation, sewer replacement, traffic routing and all associated work. The time allowed for completion is 240 consecutive calendar days. The Engineer's estimate is approximately \$2,400,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation

Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

**A pre-bid conference will be held on December 21, 2016; 10:00 a.m., at 1680 Mission St, 3rd Flr.**

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "A" license required to bid.**

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

12/22/16  
CNS-2957601#  
SMALL BUSINESS EXCHANGE

## Paul Revere Williams Becomes First African American to Receive AIA Gold Medal

Continued from page 2

won eight AIA Committee on the Environment (COTE) Top Ten awards—one of only three firms to do so.

Among the LMSA's many notable projects is Sweetwater Spectrum, a community for adults with autism in Sonoma, California; the Ed Roberts Campus, offices for 10 organizations serving people with disabilities; and 474 Natoma, an affordable housing complex in San Francisco's rapidly gentrifying South of Market neighborhood.

LMSA is the 54th AIA Architecture Firm Award recipient. Previous winners include, Eskew + Dumez + Ripple (2014), Tod Williams Billie Tsien Architects (2013), Lake|Flato (2004), Bohlin Cywinski Jackson (1994), and Skidmore, Owings & Merrill (1962).

Both Paul Revere Williams and LMSA will be honored at the AIA National convention in Orlando this April.

**SOURCE: [www.architecturalrecord.com](http://www.architecturalrecord.com)**

## SUMMONS (CITACION JUDICIAL)

**SUMMONS  
(CITACION JUDICIAL)  
CASE NUMBER (NÚMERO DEL CASO):  
CGC-13-534379  
NOTICE TO DEFENDANT  
(AVISO AL DEMANDADO):  
Golden State Plumbing**

**YOU ARE BEING SUED BY PLAINTIFF (LO ESTÁ DEMANDANDO EL DEMANDANTE):  
Lynne Crawford**

NOTICE! You have been sued. The court may decide against you without your being heard unless you respond within 30 days. Read the information below.

You have 30 CALENDAR DAYS after this summons and legal papers are served on you to file a written response at this court and have a copy served on the plaintiff. A letter or phone call will not protect you. Your written response must be in proper legal form if you want the court to hear your case. There may be a court form that you can use for your response. You can find these court forms and more information at the California Courts Online Self-Help Center ([www.courtinfo.ca.gov/selfhelp](http://www.courtinfo.ca.gov/selfhelp)), your county law library, or the courthouse nearest you. If you cannot pay the filing fee, ask the court clerk for a fee waiver form. If you do not file your response on time, you may lose the case by default, and your wages, money, and property may be taken without further warning from the court.

There are other legal requirements. You may want to call an attorney right away. If you do not know an attorney, you may want to call an attorney referral service. If you cannot afford an attorney, you may be eligible for free legal services from a nonprofit legal services program. You can locate these nonprofit groups at the California Legal Services Web site ([www.lawhelpcalifornia.org](http://www.lawhelpcalifornia.org)), the California Courts Online Self-Help Center ([www.courtinfo.ca.gov/selfhelp](http://www.courtinfo.ca.gov/selfhelp)), or by contacting your local court or county bar association. NOTE: The court has a statutory lien for waived fees and costs on any settlement or arbitration award of \$10,000 or more in a civil case. The court's lien must be paid before the court will dismiss the case.

¡AVISO! Lo han demandado. Si no responde dentro de 30 días, la corte puede decidir en su contra sin escuchar su versión. Lea la información a continuación.

Tiene 30 DÍAS DE CALENDARIO después de que le entreguen esta citación y papeles legales para presentar una respuesta por escrito en esta corte y hacer que se entregue una copia al demandante. Una carta o una llamada telefónica no lo protegen. Su respuesta por escrito tiene que estar en formato legal correcto si desea que procesen su caso en la corte. Es posible que haya un formulario que usted pueda usar para su respuesta. Puede encontrar estos formularios de la corte y más información en el Centro de Ayuda de las Cortes de California ([www.sucorte.ca.gov](http://www.sucorte.ca.gov)), en la biblioteca de leyes de su condado o en la corte que le quede más cerca. Si no puede pagar la cuota de presentación, pida al secretario de la corte que le dé un formulario de exención de pago de cuotas. Si no presenta su respuesta a tiempo, puede perder el caso por incumplimiento y la corte le podrá quitar su sueldo, dinero y bienes sin más advertencia.

Hay otros requisitos legales. Es recomendable que llame a un abogado inmediatamente. Si no conoce a un abogado, puede llamar a un servicio de remisión a abogados. Si no puede pagar a un abogado, es posible que cumpla con los requisitos para obtener servicios legales gratuitos de un programa de servicios legales sin fines de lucro. Puede encontrar estos grupos sin fines de lucro en el sitio web de California Legal Services, ([www.lawhelpcalifornia.org](http://www.lawhelpcalifornia.org)), en el Centro de Ayuda de las Cortes de California, ([www.sucorte.ca.gov](http://www.sucorte.ca.gov)) o poniéndose en contacto con la corte o el colegio de abogados locales. AVISO: Por ley, la corte tiene derecho a reclamar las cuotas y los costos exentos por imponer un gravamen sobre cualquier recuperación de \$10,000 ó más de valor recibida mediante un acuerdo o una concesión de arbitraje en un caso de derecho civil. Tiene que pagar el gravamen de la corte antes de que la corte pueda desechar el caso.

The name and address of the court is (El nombre y dirección de la corte es): San Francisco County Superior Court, 400 McAllister St., San Francisco, CA 94102.

The name, address, and telephone number of plaintiff's attorney, or plaintiff without an attorney, is (El nombre, la dirección y el número de teléfono del abogado del demandante, o del demandante que no tiene abogado, es): Ron U. Lunski, Lunski & Stimpert, LLP, 201 Spear St., Suite 1100, San Francisco, CA 94105

**DATE (Fecha): Sept. 21, 2015  
by Ronnie Otero, Deputy (Adjunto)  
(SEAL)**

**SUMMONS  
(CITACION JUDICIAL)  
CASE NUMBER (NÚMERO DEL CASO):  
CGC-13-534379  
NOTICE TO DEFENDANT  
(AVISO AL DEMANDADO):  
On Time Painting**

**YOU ARE BEING SUED BY PLAINTIFF (LO ESTÁ DEMANDANDO EL DEMANDANTE):  
Lynne Crawford**

NOTICE! You have been sued. The court may decide against you without your being heard unless you respond within 30 days. Read the information below.

You have 30 CALENDAR DAYS after this summons and legal papers are served on you to file a written response at this court and have a copy served on the plaintiff. A letter or phone call will not protect you. Your written response must be in proper legal form if you want the court to hear your case. There may be a court form that you can use for your response. You can find these court forms and more information at the California Courts Online Self-Help Center ([www.courtinfo.ca.gov/selfhelp](http://www.courtinfo.ca.gov/selfhelp)), your county law library, or the courthouse nearest you. If you cannot pay the filing fee, ask the court clerk for a fee waiver form. If you do not file your response on time, you may lose the case by default, and your wages, money, and property may be taken without further warning from the court.

There are other legal requirements. You may want to call an attorney right away. If you do not know an attorney, you may want to call an attorney referral service. If you cannot afford an attorney, you may be eligible for free legal services from a nonprofit legal services program. You can locate these nonprofit groups at the California Legal Services Web site ([www.lawhelpcalifornia.org](http://www.lawhelpcalifornia.org)), the California Courts Online Self-Help Center ([www.courtinfo.ca.gov/selfhelp](http://www.courtinfo.ca.gov/selfhelp)), or by contacting your local court or county bar association. NOTE: The court has a statutory lien for waived fees and costs on any settlement or arbitration award of \$10,000 or more in a civil case. The court's lien must be paid before the court will dismiss the case.

¡AVISO! Lo han demandado. Si no responde dentro de 30 días, la corte puede decidir en su contra sin escuchar su versión. Lea la información a continuación.

Tiene 30 DÍAS DE CALENDARIO después de que le entreguen esta citación y papeles legales para presentar una respuesta por escrito en esta corte y hacer que se entregue una copia al demandante. Una carta o una llamada telefónica no lo protegen. Su respuesta por escrito tiene que estar en formato legal correcto si desea que procesen su caso en la corte. Es posible que haya un formulario que usted pueda usar para su respuesta. Puede encontrar estos formularios de la corte y más información en el Centro de Ayuda de las Cortes de California ([www.sucorte.ca.gov](http://www.sucorte.ca.gov)), en la biblioteca de leyes de su condado o en la corte que le quede más cerca. Si no puede pagar la cuota de presentación, pida al secretario de la corte que le dé un formulario de exención de pago de cuotas. Si no presenta su respuesta a tiempo, puede perder el caso por incumplimiento y la corte le podrá quitar su sueldo, dinero y bienes sin más advertencia.

Hay otros requisitos legales. Es recomendable que llame a un abogado inmediatamente. Si no conoce a un abogado, puede llamar a un servicio de remisión a abogados. Si no puede pagar a un abogado, es posible que cumpla con los requisitos para obtener servicios legales gratuitos de un programa de servicios legales sin fines de lucro. Puede encontrar estos grupos sin fines de lucro en el sitio web de California Legal Services, ([www.lawhelpcalifornia.org](http://www.lawhelpcalifornia.org)), en el Centro de Ayuda de las Cortes de California, ([www.sucorte.ca.gov](http://www.sucorte.ca.gov)) o poniéndose en contacto con la corte o el colegio de abogados locales. AVISO: Por ley, la corte tiene derecho a reclamar las cuotas y los costos exentos por imponer un gravamen sobre cualquier recuperación de \$10,000 ó más de valor recibida mediante un acuerdo o una concesión de arbitraje en un caso de derecho civil. Tiene que pagar el gravamen de la corte antes de que la corte pueda desechar el caso.

The name and address of the court is (El nombre y dirección de la corte es): San Francisco County Superior Court, 400 McAllister St., San Francisco, CA 94102.

The name, address, and telephone number of plaintiff's attorney, or plaintiff without an attorney, is (El nombre, la dirección y el número de teléfono del abogado del demandante, o del demandante que no tiene abogado, es): Ron U. Lunski, Lunski & Stimpert, LLP, 201 Spear St., Suite 1100, San Francisco, CA 94105

**DATE (Fecha): Sept. 21, 2015  
by Ronnie Otero, Deputy (Adjunto)  
(SEAL)**

# Fictitious Business Name Statement

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373618-00

Fictitious Business Name(s):  
**Ninety9**  
Address  
**500 Los Palms Drive, San Francisco, CA 94127**  
Full Name of Registrant #1  
**Ninety9 (California)**  
Address of Registrant #1  
**500 Los Palms Drive, San Francisco, CA 94127**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **S. Scott**

This statement was filed with the County Clerk of San Francisco County on **11/29/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**11/29/2016**

**12/01/16 + 12/8/16 + 12/15/16 + 12/22/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373588-00

Fictitious Business Name(s):  
**Prototypes**  
Address  
**1735 Mission Street, San Francisco, CA 94103**  
Full Name of Registrant #1  
**HealthRIGHT 360 (CA)**  
Address of Registrant #1  
**1735 Mission Street, #2050, San Francisco, CA 94103**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2016**

Signed: **Vitka Eisen**

This statement was filed with the County Clerk of San Francisco County on **11/23/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**  
**Deputy County Clerk**  
**11/23/2016**

**12/15/16 + 12/22/16 + 12/29/16 + 1/5/17**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373663-00

Fictitious Business Name(s):  
**SISK & ASSOCIATES**  
Address  
**1003 Turk Street, San Francisco, CA 94102**  
Full Name of Registrant #1  
**Bobby Sisk**  
Address of Registrant #1  
**1003 Turk Street, San Francisco, CA 94102**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Bobby Sisk**

This statement was filed with the County Clerk of San Francisco County on **11/30/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**11/30/2016**

**12/15/16 + 12/22/16 + 12/29/16 + 1/5/17**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373665-00

Fictitious Business Name(s):  
**1.) Skillshot**  
**2.) Skillshot Pinball**  
**3.) Skillshot Pinball & Bar**  
**4.) Skillshot Pinhall**  
Address  
**1000 Cortland Avenue, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Skillshot LLC (CA)**  
Address of Registrant #1  
**316 Bocana Street, San Francisco, CA 94110**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Christian Gainsley**

This statement was filed with the County Clerk of San Francisco County on **11/30/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**11/30/2016**

**12/01/16 + 12/8/16 + 12/15/16 + 12/22/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373852-00

Fictitious Business Name(s):  
**1.) SwellMinded Marketing**  
**2.) SwellMinded**  
Address  
**1279 37th Avenue, San Francisco, CA 94122**  
Full Name of Registrant #1  
**Samuel Bennett**  
Address of Registrant #1  
**1279 37th Avenue, San Francisco, CA 94122**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/13/16**

Signed: **Samuel Bennett**

This statement was filed with the County Clerk of San Francisco County on **12/14/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**  
**Deputy County Clerk**  
**12/14/2016**

**12/15/16 + 12/22/16 + 12/29/16 + 1/5/17**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373743-00

Fictitious Business Name(s):  
**Brendan Malone, Esq.**  
Address  
**2950 Fulton Street #11, San Francisco, CA 94118**  
Full Name of Registrant #1  
**Brendan E. Malone**  
Address of Registrant #1  
**2950 Fulton Street #11, San Francisco, CA 94118**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Brendan E. Malone**

This statement was filed with the County Clerk of San Francisco County on **12/6/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**12/6/2016**

**12/8/16 + 12/15/16 + 12/22/16 + 12/29/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373342-00

Fictitious Business Name(s):  
**Caffe Capriccio**  
Address  
**2200 Mason Street, San Francisco, CA 94133**  
Full Name of Registrant #1  
**Jose J. Cardenas Gomez**  
Address of Registrant #1  
**7401 Weld Street, Oakland, CA 94621**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/1/2016**

Signed: **Jose J. Cardenas Gomez**

This statement was filed with the County Clerk of San Francisco County on **11/4/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**11/4/2016**

**11/10/16 + 11/17/16 + 11/24/16 + 12/01/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373364-00

Fictitious Business Name(s):  
**Hansan Flooring**  
Address  
**41 Leland Avenue, San Francisco, CA 94134**  
Full Name of Registrant #1  
**Mendoza Aguires**  
Address of Registrant #1  
**935 Visitacion Avenue, San Francisco, CA 94140**  
Full Name of Registrant #2  
**Chau, Kien**  
Address of Registrant #2  
**1315 S "B" Street, San Mateo, CA 94402**

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/7/16**

Signed: **Kien Chau**

This statement was filed with the County Clerk of San Francisco County on **11/7/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**11/7/2016**

**11/10/16 + 11/17/16 + 11/24/16 + 12/01/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373504-00

Fictitious Business Name(s):  
**Judy Kim Fashion Design**  
Address  
**833 Cole Street Apt. 4, San Francisco, CA 94117**  
Full Name of Registrant #1  
**Yong Jeong Kim-Harrison**  
Address of Registrant #1  
**833 Cole Street Apt. 4, San Francisco, CA 94117**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/16/16**

Signed: **Yong Jeong Kim-Harrison**

This statement was filed with the County Clerk of San Francisco County on **11/16/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**11/16/16**

**11/23/16 + 12/01/16 + 12/8/16 + 12/15/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373536-00

Fictitious Business Name(s):  
**37mott**  
Address  
**1 Hawthorne Street, Unit 22C, San Francisco, CA 94105**  
Full Name of Registrant #1  
**Wendy Chin**  
Address of Registrant #1  
**1 Hawthorne Street, Unit 22C, San Francisco, CA 94105**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/10/2016**

Signed: **Wendy Chin**

This statement was filed with the County Clerk of San Francisco County on **11/18/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**11/18/16**

**11/23/16 + 12/01/16 + 12/8/16 + 12/15/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373315-00

Fictitious Business Name(s):  
**SPARC**  
Address  
**473 Haight Street, San Francisco, CA 94117**  
Full Name of Registrant #1  
**MIPARC, Inc. (CA)**  
Address of Registrant #1  
**473 Haight Street, San Francisco, CA 94117**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/21/2016**

Signed: **Erich Pearson, President**

This statement was filed with the County Clerk of San Francisco County on **11/2/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**11/2/2016**

**11/10/16 + 11/17/16 + 11/24/16 + 12/01/16**

## The American dream is still alive

Continued from page 8

Interest rates remain low, unemployment hovers around 5 percent, jobs are being added to the economy, and low gas prices have cut the cost of doing business. Among the industries that are doing well are the construction and hospitality sectors, along with travel/transportation and logistics/trucking, which both benefit from low oil and gasoline prices. Logistics firms, in particular, are thriving because of the changes in consumer spending; shoppers are buying products online and having them shipped.

As the baby boomers — the oldest of whom will turn 70 this year — begin to retire, they often sell their businesses to a younger generation that is more diverse than ever before. They tend to be optimistic, confident and enthusiastic about buying and expanding businesses.

*By Robit Arora, CEO and co-founder of Biz2Credit, a leading online marketplace that connects entrepreneurs with small-business loan options*

SOURCE: Biz2Credit

# California Sub-Bid Request Ads



**Kiewit**  
**Kiewit Infrastructure West Co.**  
 4650 Business Center Drive Fairfield, CA 94534  
 Attn: Victor Molina • norcal.bids@kiewit.com  
 Fax: 707-439-7301

Requests sub-bids from qualified Nevada Irrigation District (NID) certified Local Business Preference (LBP), Subcontractors, Consultants, and/or Suppliers established and/or residing within the NID boundaries seeking to participate in the Nevada Irrigation District, Bear River Siphon Replacement Project in Grass Valley, CA.

Subcontractors and Suppliers for the following project:

**Bear River Siphon Replacement Project Contract No. 6746-001**

**Owner: Nevada Irrigation District**

**Bid Date: January 10, 2017 at 2:10 P.M.**

**Local Business Preference (LBPs)**

wanted for the following scopes, including, but not limited to: Aggregates, Concrete Supply, Concrete Reinforcement, Concrete Pumping, Concrete, Cathodic Protection, Clear & Grub, Demolition, Earthwork, Erosion Control, Fencing, Hazardous Abatement, Metals, Painting, Pipe & Valve Supply, Quality Control, Rock Anchors, Sawcutting, Survey, Structural Steel, Street Sweeping, SWPPP, Trucking & Hauling, Utility Locating, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, LBP suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due**

**January 6, 2017 and Quotes**

**NO LATER THAN January 9, 2017 at 5 P.M.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

**An Equal Opportunity Employer**  
 CA Lic. 433176  
 DIR # 1000001147



**Proven Management, Inc.**  
 225 3rd Street, Oakland, CA 94607  
 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified & certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

**ALAMITOS CREEK BRIDGE REPLACEMENT on ALAMITOS ROAD BRIDGE NO. 37C0159, SAN JOSE County of Santa Clara, Roads & Airports Department Federal Project STPLZ-5937 (058)**  
**Bids: 01/05/2017 @ 2 PM**  
**DBE Participation Goal -5%**

Bridge Removal – CIDH Piles – Rebar – Clear/Grub – Precast Concrete – SWPPP – Traffic Control – Handling/ Disposal of Contaminated & Hazardous Soils – Earthwork – Shoring – Excavation/Backfill – Painting – Metal & Concrete Guardrails – Electrical – Tubular Bike Railing – Traffic Signal – Rock Lines Channel & Rock Slope Protection – Stain Concrete – Landscape – Hot Mix Asphalt -

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

**We are an Equal Opportunity Employer**



**FIND**  
 Subcontractors, Vendors,  
 and Suppliers



**REACH**  
 Diverse Audiences of Various  
 Ethnicity, Race, & Gender



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SBE Newspaper boasts a weekly readership of **75,000**  
 SBE Delivers competent, competitive, and certified subcontractors,  
 vendors, and suppliers

**Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)**

## Alten Construction relies on local Sonoma County subcontractors to complete Fleet and Materials Lab facility

Construction on Sonoma County's new Fleet and Materials Lab facility was recently completed by Alten Construction ([AltenConstruction.com](http://AltenConstruction.com)), a full-service San Francisco Bay area commercial construction company.

The 21,000-square-foot facility at 709 Russell Ave. in Santa Rosa, Calif., will be used for servicing the county's fleet of vehicles and for testing and analysis of soil and paving materials. The facility includes a full-service automobile garage with nine vehicle lifts, a parking lot with about 300 parking spaces for county vehicles, offices and a mechanical lab testing facility.

The Fleet and Materials Lab, which was designed by Kwan Henmi Architecture & Planning, was built sustainably by Alten Construction, and Leadership in Energy and Environmental Design (LEED) green building certification is pending. The facility includes electric charging stations for 22 county vehicles.

During the project, Alten Construction worked with several local Sonoma County subcontractors. Dreier Fire Protection from Sebastopol installed the fire sprinkler system; Baswell Electrical Construction from Windsor was responsible for the electrical systems; CBS Plumbing and Heating from Santa Rosa did the plumbing systems; Serres Corporation from Sonoma handled earthwork, utilities and paving; and West Coast Drywall from Santa Rosa did the metal framing and drywall work.

In the coming weeks, a time capsule will be installed at the facility. Alten Construction is contributing items to the time capsule, including current newspaper articles and letters to children and grandchildren. The time capsule will be buried outside the front entrance to the building and county officials are planning on opening it in 10 to 20 years.

Alten Construction has completed 14 projects in Sonoma County in addition to the Fleet and Materials Lab. The company's clients in the area have included Santa Rosa City Schools, Santa Rosa Junior College, Petaluma's Old Adobe Union School District, Windsor Unified School District and Sonoma County.

In August, Alten Construction completed the Miwok Valley Language Academy in Petaluma for the Old Adobe Union School District. Currently, Alten Construction is working on the new Roseland University Prep High School, which is in the City of Santa Rosa.

### About Alten Construction

Founded by Bob and Shannon Alten in 1995, Alten Construction not only offers a full range of commercial construction services but is also a licensed builder, with its own shop, carpenters and construction laborers. Alten Construction serves public and private clients throughout the San Francisco Bay area with a personal touch.

Over the past 20 years, Alten Construction has grown from a small public works company to employing more than 100 people with annual revenues of over \$75 million. From tenant improvements to historic buildings to fire stations

and schools, the company's experience is extensive, and it completes superior and high-quality projects with leadership demonstrated at all stages of a project.

Alten Construction is committed to green building practices, and the firm has LEED Accredited Professionals on staff. Dedicated to the community, Alten Construction partners with small, local businesses and develops construction professionals through its internship opportunities and in-house training. Bob Alten is currently the vice president of the Construction Employees' Association. The commercial construction firm is also affiliated with Marin Builders Association and the North Coast Builders Exchange. For more information, visit [www.AltenConstruction.com](http://www.AltenConstruction.com) or call 510-234-4200.

**SOURCE: [www.AltenConstruction.com](http://www.AltenConstruction.com)**

## Gentrification doesn't fix inner-city schools

Continued from page 1

"Many of the policies of urban education are focused around bringing upper-income families back into the public school system based on the assumptions that they will come into these neighborhoods and invest in the neighborhood schools and revitalize both the neighborhoods and schools," she said. "But families that move into neighborhoods that are low-income often opt out of the neighborhood schools and these higher income families take their individual household resources with them and contribute them to" other schools.

Keels, along with researchers from Brown and Cornell universities, published a study in 2013 that looked at whether schools in gentrifying Chicago neighborhoods saw benefits, including improved academics and more economic diversity. They did not.

"These schools remain uninfluenced by gentrifying families," the study concluded.

**SOURCE: <http://www.architecturalrecord.com>**



**Photo from left to right: Alten Construction's team at the new Fleet and Materials Lab facility with James Mitchell, project manager; Harry Torrano, superintendent; Bob Alten, president and CEO; Luke O'Neill, project engineer; and Bob Giraud, safety manager**



# SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 32 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

**LINK TO OUTREACH ORDER FORM:**

[http://e8.octadyne.net/clientFiles/8023/SBE\\_Diversity-Outreach-Form.pdf](http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf)

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